

LANZ RECRUITMENT

www.lanzrecruitment.com

Seamless job placement.



“Most recruitment companies
don’t understand our industry...

LANZ Recruitment does because it was founded
by dentists to meet the unique requirements of
our industry.”

LANZ RECRUITMENT

Managing Director Dr Tony Dey

The LANZ difference

LANZ Recruitment is New Zealand's leading provider of dental recruitment services. We understand your business in a way other recruitment companies can't. That's because we've owned, operated, bought and sold multiple practices and hired dental staff for 20 years.

LANZ Recruitment provide job placement and candidate vetting services for many of New Zealand's top dental practices and franchises.

Not only do LANZ Recruitment have access to some of NZ's best candidates, but we also have more than a decade worth of experience in recruiting appropriately trained dental professionals from the UK, USA and South Africa.

LANZ Recruitment Services Include:

- Specialist recruitment services for Dentist, Dental Specialist, Oral Health Therapist, Hygienist, Dental Assistant and support staff positions
- **Permanent** and **locum** job placements
- Candidate vetting and shortlisting
- **Practice Sales**
- **Practice valuation algorithm**
- Business optimisation advice.

Locum Recruitment

Dental locums are sometimes hard to come by. LANZ Recruitment take the hassle out of filling the job.

To view our current locum roles please visit our [website](#).

Support Staff Recruitment

Quality support staff can bring a huge amount of life, energy and organisation to your practice. These roles are hugely important to running a successful business and should not be underestimated.

LANZ Recruitment has extensive industry contacts and can help recruit experienced support staff for your practice. These include practice managers, receptionists, oral health therapists, hygienists, and dental assistants.

To view our current support staff roles please visit our [website](#).

LANZ Recruitment Services Include:

- Website job features
- Candidate recruitment
- Reference checks
- Interviews and recommended candidate selection
- Basic visa or immigration assistance.

Contact Toni Marr today on **03 477 8777** or admin@lanzrecruitment.com

“Hanging up your tools isn’t always simple...

while getting the best possible value, and ensuring your clients and staff are looked after.



Our team help you prepare your business for sale. Due to our extensive industry networks, **in many cases we have found a potential buyer for your practice before it’s even listed.”**

LANZ RECRUITMENT

Converting your hard work into tangible sale value

Practice Sales

Selling your practice can be a daunting process. Others might simply see it as a business transaction, but we know and understand the work that you have put into building it up.

Listing with LANZ will ensure the best possible price for your practice, while also ensuring the transition is a smooth one.

LANZ Recruitment ensure your practice is effectively promoted to potential buyers without impacting on your current customer base or operations. We take care of all the paper work and ensure you get paid. We can even help to prepare your business for sale.

LANZ Recruitment has a long-term relationship with PKF Bredin McCormack Rewcastle, who can provide an independent perspective to help put your accounts in order, value your business and identify areas where additional value can be gained prior to listing.

LANZ Practice Sale Services Include:

- Sale preparations
- Independent accounts review and business valuation
- Identification of potential enhancements for increased sale value
- Practice listing (without effecting current customers or operations)
- Practice sale negotiation support or process management
- Practice sale paperwork preparation and management
- Transaction preparation and business transition support

To view our current practices for sale please visit our [website](#).

Contact Bruce McCormick today on **021 777 499** or practicesales@lanzrecruitment.com

Business Optimisation Support

Due to a close working partnership with PKF Bredin McCormack Rewcastle, LANZ Recruitment are able to offer a range of business optimisation support services, which range from streamlining of financial processes, through to ecommerce and marketing support services.

PKF Bredin McCormack Rewcastle are not your standard accounting firm. Their multidisciplinary team includes, chartered accountants and business advisors. This unique mix means they can quickly identify opportunities for business growth or optimisation.

Initial meetings are normally 100% free, with no obligation and provide an opportunity for their team to get to know you. From this meeting they will provide you with an upfront price estimate for the anticipated services to be provided in helping to grow your business. Initial meetings can be arranged in person or via skype, depending on your location.

Contact the LANZ team for an introduction **03 477 8777**

LANZ Business Optimisation Services Include:

- Business optimisation assessment
- Growth opportunity identification
- Process streamlining
- Ecommerce, booking system or website enhancements
- Marketing support services

Contact Bruce McCormick today on **021 777 499** or practicesales@lanzrecruitment.com

“New Zealand’s most trusted dental recruitment provider...”

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LANZ Recruitment

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